

XYZ dealer Financial Services Overview

Customer
Sales Consultant
Price/Capitalized Cost
Trade-in Value
Payoff (estimate)
Cash Down/Capitalized Cost Reduction
Balance/Adjusted Capitalized Cost
Payment
Term

GUARANTEED AUTO PROTECTION PROGRAM

- Helps to eliminate financial obligation if your vehicle is declared a total loss due to theft, collision or natural disaster
- Pays insurance deductible up to \$500 if a deficiency balance exists (does not apply in some states)
- Reduces insurance company negotiation



Accept Decline

VEHICLE SERVICE AGREEMENT

- Fully insured program
- Mechanical, computer and electrical protection*
- Guards against rising repair costs
- Provides towing and substitute transportation
- Fully transferable from new car owner to subsequent owner



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**coverage varies depending on agreement.*

SYSTEM RS 3000

- Remote Keyless Entry on vehicles with power door locks.
- Remote arming and disarming
- Starter disabler
- 3-year / 36,000-mile factory warranty
- Theft deductible up to \$2500 if vehicle is stolen and not recovered within 30 days.



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LOJACK

- The only stolen vehicle recovery system used by the police.
- Hidden, silent transmitter allows police to track your vehicle when it's reported stolen.
- Optional Full-Featured Alarm System including passive and active alarms and integrated door locking/unlocking.



Accept Decline

LOJACK

PERMA PLATE

- Paintguard to prevent oxidization and loss of gloss
- Fiberguard to protect against normal spills and stains like coffee, soda, foodstuff etc.
- Leatherguard to maintain the look, feel and appearance.



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PHANTOM FOOTPRINTS

- Numeric code permanently marks six hidden body panels.
- Will pay up to \$3,000 to you if your vehicle is stolen and not recovered within 30 days.
- May provide additional benefit toward cost of a replacement vehicle.



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IN TIRE

- Flat Tire Repair
- Full replacement when tire is unrepairable
- Wheel replacement when tire is damaged and wheel is damaged so it is unable to seal with the tire
- Coverage includes cost for repair or replace tire mounting balancing valve stem taxes & labor



Accept Decline